

Business Spotlight

CapitalRegionGarageSales.Com

Often, specialty businesses are born out of the demand for a certain type of service or to meet the lifestyle requirements of the businessperson. These are both applicable in the case of **CapitalRegionGarageSales.Com**, a new enterprise started by Jeff and Mandy Cornick. The business was not something originally planned by the couple, but as their life circumstances changed, they found a way to use their skills and interests to create a business opportunity that meshed with their family life.

Jeff is originally from Saratoga and attended Spa Christian School at Hope Church in Ballston Spa. He met Mandy at college where she received a bachelor's degree in Business and master's degree in Information Design, while Jeff's bachelor's degree is in Computer Science. After marrying at Hope Church, they briefly lived in Glens Falls but moved to Ballston Spa to be closer to friends and to Hope Church, where they are members, as well as to Jeff's job as a computer technician for the City of Saratoga Springs. Mandy was employed as a store manager in Clifton Park.

The Cornicks are certified foster parents for Saratoga County and are in the process of adopting a son, born this past November. The chain of events happened quickly and has brought about dramatic and exciting changes in the couple's lives. Mandy has always wanted to be a stay at home mom and the two brainstormed ways that they could make that happen while still being able to bring in needed income.

"We feel that online commerce is really the wave of the future," says Mandy. With that in mind, the Cornicks created CapitalRegionGarageSales.Com, an online listing of garage sales in the Capital region where web surfers can post sales as well as search sales in the area. According to Mandy, "On any given weekend between the months of April and October there are numerous garage sales within the capital region. From town wide garage sales to single-family sales, you are sure to find a garage sale in every town throughout the region. The search for treasures is really endless!"

For those planning garage sales, the site will allow the users to post their sales information for a longer amount of days and at a cheaper rate than other forms of advertising. The site offers 24-hour access to all postings and has a very simple layout designed for ease of use by potential customers. For those searching for garage sales, users can search by zip code, county, address and item. Garage sales that are occurring within the search specifications will appear with the address, list of items for sale and a map with directions to the location. The maps can also guide you from one sale to another and back to your starting location.

Jeff and Mandy are both avid "garage salers" and are often out and about Saturday mornings looking for a great bargain. By combining their expertise and interests they have created a self-operating business that allows them to enjoy their new roles as parents as well. "We are excited about the website and hope others will find it beneficial." Check out CapitalRegionGarageSales.Com before heading out to find your "treasures". For more information email the Cornicks at info@capitalregiongaragesales.com